





## **OBJECTIVE OF TRAINING**

- Make Students industry ready
- Understand the fundamentals of treasury management
- Understand key risks involved in managing a corporate treasury
- O Demonstrate the ability to manage cash and liquidity in multinational organisation
- Be able to use money market instruments, bond market instruments and manage interest risk using derivatives
- Be able to understand linkages between different asset classes
- Synchronising fundamental & technical analysis to understand price movements.

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1

### **Treasury Management:**

- What is corporate & bank treasury
- Objectives of treasury
- Structure
- Impact of treasury decisions on other departments
- Case study & role play

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2

#### **Money Market**

- Liquidity Management-Call money / CBLO/RTGS
- Fund Management CP/NCDs
- Fixed Income Market Bonds, Govt Securities
- Valuation Bond Mathematics
- Introduction to Money Market Derivatives IRS
- Regulation Role of RBI/ISDA
- Case study & role play

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3

#### **Forex Markets**

- Introduction to Forex Market
- C Land mark Events
- Market Paticipants
- Exchange Rate System
- O Interbank Market Dealing
- Exchange mechanisms
- Case Study & Role Play

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4

#### **Forex Markets**

- Futures & Forwards, Options
- Interbank Swap
- Settlement
- Valuation
- Case study & role play





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**Banks** 

Export - Import Process

Concept of Bank Limits Sanction Letter

Fund based & Non - Fund Based Financing

O Long term Finance & Short term finance

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**Risk Management** 

O VaR

MTM & Other calculations

6 NOPLEMAN 6 Role of midofc 6 Fundamental A Fundamental Analysis Workshop

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**Technical Analysis Workshop** 

Introduction to Technical Analysis

Patterns and Trends

Volumes and Averages

Oscillators and Indicators

Connecting the dots

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Summarised Revision of entire Syllabus

Second Example 1
Second Example 1
Second Example 2
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Mock Interviews

Performance Report

# SPEAKER'S PROFILES



## **Pranesh Upadhyay**

Mr. Pranesh Upadhyay has extensive experience in Treasury and Investment domain. He is known for his derivative strategies and Technical analysis. Mr. Pranesh advises corporate on their Banking and Treasury front, helping them streamlining overall operations, resulting in significant savings.



## **Ankit Patodia**

Mr. Ankit Patodia has rich experience in the field of Treasury Advisory, Currency Hedging and Banking. He helps clients by managing their Treasury Exposure and ensuring that the business margins are protected.



Jeemit Sanghvi

Mr.Jeemit Sanghvi is a certified CFA, FRM and MBA (NMIMS) professional. His experience include working as a Proprietary Dealer (Forex and Fixed Income) with a leading public sector bank.



Nitin Nachnani

Mr. Nitin Nachnani is an experienced professional well known in the financial circles for his research and Technical Analysis expertise in the field of Forex, Equity and Commodities.

## **ABOUT BLACPEARL**

BlacPearl Consultancy LLP is a next generation treasury services provider with an endeavor to offer cost effective high end quality solutions, focused on addressing corporate needs.

BlacPearl Consultancy LLP started in the year 2015 to provide business value to corporates through treasury consulting, exchange trading, debt syndication and private equity. Our unparalleled experience, operational excellence with deep domain expertise in key industry verticals has enabled us to accelerate success for our customers and stakeholders. The founders of the company hold an extensive experience in treasury & risk management of more than 800 corporates across the country.

With a core staff of experienced professionals and a team approach to all projects, BlacPearl Consultancy LLP is able to provide a balanced quality service than many of its competitors. Our strong relationship with all the major market participants, corporate houses, institutions, banks, asset management companies and investors has enabled us to provide prompt solutions to our clients.



